



SOURCEPANEL

> SERVICE PROVIDER PROGRAM

BEYOND BUSINESS AS USUAL

The SourcePanel Service Provider Program offers specialized, professional services as a means to increase revenue and profit margins. Sign up with SourcePanel and we match your firms skill sets to specific projects from customers who want results – not a drawn out contract negotiation.

SourcePanel pays competitively and requires very little overhead to manage. Our simple collaboration platform automates multiple account and project management processes to ensure your soft costs are minimized. Projects are defined and customers tend to be innovative and easy to work with.

- › Get compensated on value over time
- › Minimized pre-sales, account management and project management overhead
- › Customers are already engaged before the project comes to you
- › You choose to accept a project or not
- › All projects are standardized and managed with repeating processes
- › Eliminated accounts receivable work and get paid quickly
- › Remove other overhead components associated with client engagement
- › Enjoy exclusive category representation as long as service levels are met
- › Work virtually as possible

COMPETENCY AREAS

Applications (integration, configuration, support)

Hardware

Security

Storage

Compliance

Web Development

Programming

Networking

Marketing

Writing

Consulting

Cloud/SaaS

Virtualization

GETTING STARTED IS EASY

Complete the online application and a phone call will be scheduled to get to know each other better. Thank you for considering the SourcePanel Service Provider Program. Questions? Email: experts@sourcepanel.com.